

"Price is only an issue when value is a mystery"

Ready to get serious about your project but find yourself floundering in the early information and idea gathering stage and need specific advice and counsel? Would you be interested in the value of a foundational exercise that is more likely to get you moving forward?

We would love to help get your project off the ground and can do so prior to you fully committing to a design professional or project delivery process. Let our experts help you by providing a *Low Commitment Consultation* - an introductory planning service that isolates only the initial architectural inception and pre-design activities that are imperative to your project and foundational to moving ahead with any design work.

In a limited amount of time (and for the best money you can spend) this comprehensive 'Discovery Consultation' can kickstart your project off with a needs and options assessment. This is a valuable exercise that will lower both the designer and client's risk by identifying early project considerations and requirements, site constraints and other roadblocks and a potential time line that determine the feasibility of your project ideas.

Regardless of the architect or designer you decide to consult with for your project, the consultation deliverable is a win-win as it can be utilized regardless of whom you choose (we hope it is still us).

In this consultation we also provide an *Outline Functional & Architectural Space Program* to better understand and clarify the relationships and quantitative scope of the project and an early *Opinion of Probable Construction and Total Project Cost* to identify the potential financial requirement that also must be addressed.

We are available to demonstrate our capabilities to provide meaningful feedback on your project requirements, establish a strategy and determine your project goals. If you would like a low commitment 'Discovery Consultation' for a project you are now considering that will prepare you with professional insight and information to help you make early decisions about your project, please complete this '*Kickstart' Questionnaire* and return it to our Principal Architect, [Spencer Court](#), by email. Spencer will then contact you to establish a kickstart meeting date to begin the consultation with himself or key members of our collective team who reside in cities across western Canada.

The more information you can provide the more able we will be to provide a meaningful assessment of how to begin. If you don't have all the information, just complete and return as much as you can.

Begin our questionnaire on the next page.

CONTACT INFORMATION

First Name _____ Last Name _____

Organization Name _____ Website (if any) _____

Email Address _____ Position / Job Title _____

Work Phone _____ Industry / Sector _____

Best Contact Time _____ Preferred Contact Method _____

OVERVIEW

Describe yourself or your organization. Where and why do you exist? Spill it.

If you are a commercial business, what are the products or services you offer? How many owners/partners and/or people does the company employ? Who makes final decisions?

What is the core idea / mission statement of the company? What does the company do well/poor?

What are the primary goals for your organization in 3-5 years? 10-15 years?

UNDERSTANDING THE DESIGN PROBLEM

What kind of project are you intending to undertake? Is it new construction or renovation/addition?

What are three concerns that have led you to seeking professional advice for your building solution?

What is the desired outcome of work for this project? How will you measure project success?

If you could wave a magic wand and fix your building or residence, what problem would it be?

What has convinced you to ask for our assistance? When might you need our services?

Are there any other comments/concerns you think we should be aware of?
